

**Good Shepherd Communities**  
**Profit & Loss**  
**2020**

	2019 Approved Budget	2019 Projected Actuals	2020 Proposed Budget	Allocation %
<b>Revenue</b>				
Management Services - Home	978,008	978,008	1,019,055	35.20%
Management Services - GSCF	232,793	232,793	242,605	8.38%
Management Services - GSVE	1,195,343	1,195,343	1,245,737	43.03%
Management Services - Chase	<u>371,858</u>	<u>371,858</u>	<u>387,647</u>	13.39%
<b>Total Service Revenue</b>	<b><u>2,778,002</u></b>	<b><u>2,778,002</u></b>	<b><u>2,895,044</u></b>	
Grant - Employee Recognition	<u>50,000</u>	<u>50,000</u>	<u>50,000</u>	
<b>Total Grant Revenue</b>	<b><u>50,000</u></b>	<b><u>50,000</u></b>	<b><u>50,000</u></b>	
<b>Total Revenue</b>	<b><u>2,828,002</u></b>	<b><u>2,828,002</u></b>	<b><u>2,945,044</u></b>	
<b>Expenses</b>				
Salaries	1,720,863	1,716,863	1,736,504	
General Benefits	596,259	490,259	618,516	
Advertising	47,000	47,435	49,000	
Audit & Legal Fees	75,500	72,413	76,000	
Communications	8,360	7,000	8,000	
Depreciation	187	187	0	
Employee Recognition	50,000	50,000	50,000	
General Purchas Services & Repairs	187,578	212,757	233,150	
Insurance & Licenses	17,250	15,237	14,010	
Rental of Office Space	57,850	57,850	57,850	
Supplies - General	25,135	38,216	51,464	
Other Direct	<u>42,020</u>	<u>32,867</u>	<u>50,550</u>	
<b>Total Expenses</b>	<b><u>2,828,002</u></b>	<b><u>2,741,084</u></b>	<b><u>2,945,044</u></b>	
<b>Net Income/(Loss)</b>	<b><u>0</u></b>	<b><u>86,918</u></b>	<b><u>0</u></b>	